

I am currently Director of operations at ITS energy efficiency.

As a Solar PV installer we come across various roof types and coverings from standard pan tiles to the more difficult slate roofs, and as we all know there are various problems and difficulties with slate roof installs.

I was introduced to a company some time ago after encountering some difficulties on two slate roof installs called Solar Slate Plate, The two directors Paul and Mike have designed a roof anchor for slate roofs. I met with Mike and the two customers on site to discuss this product as the customers were on the verge of cancelling the orders due to the way the traditional roof anchors were going to be fitted. After an in depth discussion the installs took place. Both myself and the customers were very impressed with the speed and the quality of the installation, using the Solar Slate Plate saved these two installs from cancellation.

At ITS quality and customer satisfaction are our main concerns and I would recommend this product to anyone in the industry and as a company will continue to use this product on all future slate roof installs.

It is cost effective, quick and easy to install, no cutting involved, it doesn't rely on sealants and it reduces labour which in turn saves the company money or frees up more time for further installs. Overall it is a great product.



James Lambert

Director of operations, ITS